

NIT NO. 002/UPICO/PCDF/BMC/2017-18 Dated:25.04.2017

The Supply, Installation, Testing and Commissioning of BMCU of different capacities

Queries asked by interested Bidders

S. No.	Tender page no.	Clause	Queries by IDMC	Clarifications
1	Page No: 4	4. Minimum Eligibility Criteria: A. The bidder should be in business as manufacturer of BMC for a period of Five years at the time of bid opening in the same name and style, who may outsource for completion of other activities defined under Turn Key Project.	UPICO had floated bid for BMC in January 17 for same equipment and IDMC had submitted original copy of "Declaration about in Business of Bulk Milk Cooler since last 15 year". Photocopy of said Declaration enclosed for ready reference. Shall it be valid for this tender and can we submit photocopy of said document?	Yes, it is acceptable.
2	Page No: 4/5	4. Minimum Eligibility Criteria: I. The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank on their prescribed format for at least 10% of the estimated contract value.	UPICO had floated bid for BMC in January 17 for same equipment and IDMC had submitted original copy of Bankers Certificate of Rs. 19.00 Crores (Rupees Nineteen Crores only) issued by Indian Bank, Anand vide certificate no: Anand/SC/1/2016-17 dtd 20.01.2017. Photocopy of said banker certificate enclosed for ready reference. Shall it be valid for this tender and can we submit photocopy of said document?	Yes, it is acceptable if it is valid for required period as per tender specification.
3	Page No: 36 Point No: a and b	Works Contract Tax (WCT) b) The bidders shall note that full and final payment would be released only after completion of contractual obligation, as mentioned above, and after deducting all statutory taxes and duties, (VAT-TDS, Income tax-TDS, etc.) as applicable, at that time	1. Will PCDF deduct UPVAT under Works Contract Tax (WCT) from supplier payment? 2. if yes, what will be percentage of UPVAT under WCT? 3. Pl confirm percentage (%) of deducting all statutory taxes and duties like UPVAT under WCT, VAT-TDS, Income tax-TDS, if any other, pl	At present, Income Tax is 2% against PAN and 20% without PAN VAT, TDS is 4%(WCT) If there is any changes in tax structure then all Taxes are applicable as per government norms.

			confirm in percentage (%)?	
S. No.	Tender page no.	Clause	Queries by SERAP India Pvt. Ltd.	
1	-	-	Date of commercial bid opening?	Informed after the Technical evaluation of Bids
2	Page 5	Clause 4. D → The eligible bidder should have supplied BMC Modules of aggregate purchase order value not less than Rs.30 Crore in each of 3 preceding financial year	Can we also consider BMC sales turnover of our Parent Company (Groupe Serap, France) sales to other countries in 3 preceding financial years? Or Can you give exemption for SSI companies for this clause?	Exemption will be strictly applicable as per the ITB Clause No. 13 Page No. 11 of the Bid Document
3	Page 5	Clause 4. E → The bidder should not have incurred any loss in last three financial year ending March 31.	We request you to remove this clause because we are still in the process of penetrating the Indian market and it takes some time for every foreign company to get established in a foreign country. We see a bright future with the help of our parent company in France (which was established 1963) which is running in good profits since last many years, we can submit you the Audited Report of last 3 years for our parent company, Groupe Serap , France. Is it ok? Or Can you give exemption to SSI registered companies for this clause?	Exemption will be strictly applicable as per the ITB Clause No. 13 Page No. 11 of the Bid Document
4	Page 6	Clause 4. I → The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank on their prescribed format for at least 10% of the estimated contract value.	Is it solvency certificate? Please remove "for at least 10% of the estimated contract value " (same as your last tender of January 2017) We request you to also allow scheduled bank like ICICI Bank. Can we give attached "Banker's	The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank / Scheduled Bank as per RBI Guidelines on their prescribed format for at least 10% of the estimated contract value

			certificate" as per sample enclosed?	
5	Page11	Clause 13 → Proper certificate/authorization issued by the concerned authority, as desired, has to be submitted to avail exemption from depositing EMD and Turnover clause of the tender.	Serap India has got SSI certificate issued by District Industries Centre, Panchmahal, Gujarat (see enclosed). Can we submit the same certificate duly attested by Public Notary to get exemption from Turnover requirement / production capacity as per your tender?	Exemption will be strictly applicable as per the ITB Clause No. 13 Page No. 11 of the Bid Document
6	Page22	Clause 26.4 → Please clarify on the statement " the cost of 3 years annual maintenance service after expiry of warranty period included in incidental services should be discounted as stated in ITB 26.5(e)."	It is already mentioned As Optional in Price Schedules on page nos. 119, 121 & 123. Is it mandatory to quote for AMC after warranty completion and will it be accounted to shortlist L1 supplier (as it is mentioned as optional item)?	We need rates for 2 year AMC also. Rates to be quoted separately. It is not accounted to shortlist L1 supplier.
7	Page 32	Clause 7.1 → Performance Security shall be in the form of bank guarantee issued by Nationalized Bank	Please allow to submit bank guarantee from Scheduled Banks like ICICI Bank.	Performance Security shall be in the form of bank guarantee issued by Nationalized Bank
8	Page 58	Clause 8.6 → Preparation of foundation surfaces etc. for erection of equipment	Request you to keep it in the scope of purchaser.	It is in scope of purchaser.
9	Page 59	Clause 11→The Contractor shall be responsible for the reception and safe storage on site of all plant and equipment delivered or handled over to the Contractor, for the purposes of the contract.	Request you to allow us deliver equipment to the respective sites only on confirmation by purchaser that his particular sites are ready in all respects including power & water supply. It will allow the suppliers to finish installation immediately after delivery and there is no scope of any missing items / pilferages afterwards.	We will inform you as site is ready to install the equipments.
10	Page 71	Clause 3→ Water piping-Galvanised B-Class	Request you to make it PVC piping as it has more life & convenience. Even NDDDB asks for the same.	As per tender specification.
11	Page 72	clause 9→ SS piping to be TIG welded	Request you to make it openable type as it has more convenience for users.	As per tender specification.

12	Page 87	Clause 2.11→ Ball feet should be preferably 6 nos for 3000L BMC.	Request you to allow 4 nos as per our International Design; it works perfectly.	As per tender specification.
13	Page 90	clause 3.7→Compressor shall be Danfoss /Emerson make	Request you to also allow Tecumseh make compressors as it is also a very reputed international brand. It will lead to more competitive pricing for you.	As per tender specification.
14	Page 92	clause 5.1→ The make of DG set shall be Eicher / Kirloskar	Can you also allow Mahindra make DG sets as it is also a very reputed supplier and is even allowed by NDDDB under NDP plan. It will lead to more competitive pricing for you.	The make of DG set shall be Eicher / Kirloskar/Mahindra (coolant cooled)
S. No.	Tender Page No.	Clause	Queries asked by DeLaval Pvt. Ltd.	
1	Page 124	Payment Terms →Advance against nationalized bank guarantee	We can provide them corporate guarantee, is it acceptable.	Bank guarantee issued by nationalized bank only.
2		We can participate capacity in 1K and 3K only. They need temperature controller with SS304 enclosure, battery back-up and online data transfer facility.	We can supply calibrate tanks without online facility. Both temperature controllers are of Polycarbonate materials and not having online data transfer and digital volume measurement facility. Is it ok?	As per tender specification.
3	Page 86,87,91	Clause 2.6,2.8, 2.9,4.2 →Tank gross capacity 10% higher than rated capacity Inner/outer sheet thickness: For 1K: both 1.6 mm For 3k: inner 2mm/ outer 1.6mm Laser welded evaporated with 30 bar operating pressure and 60 bar crush pressure	We can provide gross capacity 6% higher than rated We provide sheet thickness as For 1K: 1.25 mm/0.8 mm For 3K: 2mm/ 1.5 mm For 1K laser welded evaporated: we test all evaporator for 20000 cycles and crash pressure at 70 bar. For 3K tank: we provide resistance welded evaporator. Is it ok?	As per tender specification.
4		Tank inlet, outlet, lid: lockable arrangement	As we have no manufacturing activity, we cannot provide same.	Manufacturers' authorization form is mandatory.

			Is it ok?	
5	Page 96	Clause 7.1→Heat recovery unit with insulated storage tank	As we have no manufacturing activity, we cannot provide same module described in technical specifications our imported heat recovery unit doesn't match these specifications. Hence cannot supply	Manufacturers' authorization form is mandatory.
6	Page 90	Condensing unit should be with R22 pump-down facility and receiver of 6 lit. Condensing unit should cool milk at ambient Temp. 48 °C at prescribed time.	Our 1K condensing unit is not having these facilities. For 3K: pump down facility is not available. We supply 38°C safe operating ambient temperature and 41°C Maximum ambient temperature working units. We have technically proven BMC for cooling performance and we cannot provide your requirement as stated as above.	As per tender specification.
7		Unloading and even safety till installation, of supplied goods remain under Bidders scope.	Are they expect to appoint security guard? If sites are not ready then why we asking for supply of goods.	We will inform you as site is ready to install the equipments.
8		Electrical and other legal approvals	As out state supplier, difficult to do it. We need to appoint any consultant to do it. Can we appoint your project consultant to give us technical requirement and we pay commercial legal fees and they will do further approvals. We cannot evaluate costs involved to obtain such approvals	As per tender specification it is in scope of supplier.
S. No.	Tender Page No.	Clause	Queries asked by ISF Industries Pvt. Ltd.	
1	Page 4	Clause 4(C) →The eligible bidders may be those who have annual turnover not less than Rupees 45 crore (Rs. forty five crore) in each of preceding 3financial years (2015-16, 2014-15, 2013-14) in same name & style. For this purpose, the parent company's turnover can also be	This Clause may be amended as "Annual Turnover not less than Rs.34 Crore (Rs. Thirty Four Crores) in each of preceding 3 Financial Years (2015-16, 2014-15, 2013-14)".	Eligibility is strictly applicable as per Clause 4(C) Page 4

		considered. In order to support this, copies of Balance Sheet, along with Profit & Loss statement for the last three years duly certified by Chartered Accountant to reflect the annual turnover are to be submitted.		
2	Page 4	Clause 4(D) →The eligible bidder should have supplied BMCU Modules (Inclusive of peripheral accessories) of aggregate purchase order value not less than Rupees 30 Crore in each of 3 preceding financial years (2015-16, 2014-15, 2013-14).	This Clause may be amended as “The eligible bidder should have supplied BMCU Modules (Inclusive of peripheral accessories) of aggregate purchase order value not less than Rupees 20 Crore in each of 3 preceding financial years (2015-16, 2014-15, 2013-14)”.	Eligibility is strictly applicable as per Clause 4(D) Page 4
3	Page 4	Clause 4(G) →Bidder should have credentials for satisfactory performance for the last five financial years. To support this bidder has to submit PO copies of Milk Federation/Milk Unions/Reputed Milk Industries regarding execution of contract. : Bidder should have supplied more than an aggregate of 1000 nos. BMCs module of 1KL & above capacities to other Milk Cooperative Union/Producer Companies/Federation/ Reputed Milk Industries in India and abroad in the same name during the last 3 financial years.	This Clause may be amended as “Bidder should have supplied more than an aggregate of 900 nos. BMCs module of 1KL & above capacities to other Milk Cooperative Union/Producer Companies/Federation/ Reputed Milk Industries and Private Diaries in India and abroad in the same name during the last 3 financial years.	Eligibility is strictly applicable as per Clause 4(G) Page 4
4	Page 5	Clause 4(I) →The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank on their prescribed format for at least 10% of the estimated contract value.	This may be amended as “The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank / Scheduled Bank as per RBI Guidelines on their prescribed format for at least 10% of the estimated contract value”. Since we bank with Bank of Ceylon	The bidder shall have to furnish the Bankers Certificate issued by Nationalized Bank / Scheduled Bank as per RBI Guidelines on their prescribed format for at least 10% of the estimated contract value.

			owned by Government of Srilanka which is a Scheduled Bank in India as per RBI Guidelines.	
5	Page 5	Clause 5(F) →EMD – Rs. 79.00 Lakh (Rupees Seventy Nine Lakh) in form of DD/BG from Nationalized Bank in favour of PRADESHIK CO-OPERATIVE DAIRY FEDERATION LIMITED payable at Lucknow.	This may be amended as “EMD – Rs. 79.00 Lakh (Rupees Seventy Nine Lakh) in form of DD/BG from Nationalized Bank / Scheduled Bank as per RBI Guidelines in favour of PRADESHIK CO-OPERATIVE DAIRY FEDERATION LIMITED payable at Lucknow.	EMD – Rs. 79.00 Lakh (Rupees Seventy Nine Lakh) in form of DD/BG from Nationalized Bank / Scheduled Bank as per RBI Guidelines in favour of PRADESHIK CO-OPERATIVE DAIRY FEDERATION LIMITED payable at Lucknow.
6	Page No. 90	Clause 3.5, 3.7: Compressor selected should be compatible for multiple refrigerants including future refrigerant R 407 C Hermetically sealed Reciprocating/Scroll energy efficient. Compressor shall be Danfoss/Emersion make	Reciprocating compressor is not suitable for future refrigerant R 407 C and hence please amend the compressor type as Hermetically sealed Scroll energy efficient by eliminating reciprocating.	As per tender specification.
		General point		
1.		Extend the last date for submission and opening of Tender.	Since after the clarification interested bidders requires time to prepare their Bids as per our specifications so they need some time.	Last date for submission and opening of tender will be 31.05.2017.